

Feel the difference



All New **Ford**Mondeo

Retail prices and consumer offers.

Consumer offers valid from 1 April 2007 to 30 June 2007

All New Ford Mondeo prices

Series	Engine	Transmission	CO2 Band	Price £	VAT £	Total Retail £	Estimated 'On the Road' Retail £
4dr							
Edge	1.6i Duratec (125PS)	5 speed manual	E2	13,153.19	2,301.81	15,455.00	15,695.00
Edge	2.0i Duratec (145PS)	5 speed manual	F2	13,544.68	2,370.32	15,915.00	16,195.00
Edge	1.8 Duratorq TDCi (125PS)	5 speed manual	D3	14,110.64	2,469.36	16,580.00	16,795.00
Edge	1.8 Duratorq TDCi (125PS)	6 speed manual	D3	14,280.85	2,499.15	16,780.00	16,995.00
Edge	2.0 Duratorq TDCi (130PS)	Durashift Automatic	F3	15,502.13	2,712.87	18,215.00	18,495.00
Edge	2.0 Duratorq TDCi (140PS)	6 speed manual	D3	14,621.28	2,558.72	17,180.00	17,395.00
Edge	2.3i Duratec (161PS)	Durashift Automatic	F2	14,821.28	2,593.72	17,415.00	17,695.00
Zetec	1.6i Duratec (125PS)	5 speed manual	E2	14,004.26	2,450.74	16,455.00	16,695.00
Zetec	2.0i Duratec (145PS)	5 speed manual	F2	14,395.74	2,519.26	16,915.00	17,195.00
Zetec	1.8 Duratorq TDCi (125PS)	6 speed manual	D3	15,131.91	2,648.09	17,780.00	17,995.00
Zetec	2.0 Duratorq TDCi (130PS)	Durashift Automatic	F3	16,353.19	2,861.81	19,215.00	19,495.00
Zetec	2.0 Duratorq TDCi (140PS)	6 speed manual	D3	15,472.34	2,707.66	18,180.00	18,395.00
Zetec	2.3i Duratec (161PS)	Durashift Automatic	F2	15,672.34	2,742.66	18,415.00	18,695.00
Ghia	2.0i Duratec (145PS)	5 speed manual	F2	15,459.57	2,705.43	18,165.00	18,445.00
Ghia	1.8 Duratorq TDCi (125PS)	6 speed manual	D3	16,195.74	2,834.26	19,030.00	19,245.00
Ghia	2.0 Duratorq TDCi (130PS)	Durashift Automatic	F3	17,417.02	3,047.98	20,465.00	20,745.00
Ghia	2.0 Duratorq TDCi (140PS)	6 speed manual	D3	16,536.17	2,893.83	19,430.00	19,645.00
Ghia	2.3i Duratec (161PS)	Durashift Automatic	F2	16,736.17	2,928.83	19,665.00	19,945.00
Ghia	2.5i Duratec (220PS)	6 speed manual	F2	17,587.23	3,077.77	20,665.00	20,945.00
Titanium X	1.8 Duratorq TDCi (125PS)	6 speed manual	D3	17,897.87	3,132.13	21,030.00	21,245.00
Titanium X	2.0 Duratorq TDCi (130PS)	Durashift Automatic	F3	19,119.15	3,345.85	22,465.00	22,745.00
Titanium X	2.0 Duratorq TDCi (140PS)	6 speed manual	D3	18,238.30	3,191.70	21,430.00	21,645.00
Titanium X	2.3i Duratec (161PS)	Durashift Automatic	F2	18,438.30	3,226.70	21,665.00	21,945.00
Titanium X	2.5i Duratec (220PS)	6 speed manual	F2	19,289.36	3,375.64	22,665.00	22,945.00
5dr							
Edge	1.6i Duratec (110PS)	5 speed manual	E2	12,557.45	2,197.55	14,755.00	14,995.00
Edge	1.6i Duratec (125PS)	5 speed manual	E2	13,153.19	2,301.81	15,455.00	15,695.00
Edge	2.0i Duratec (145PS)	5 speed manual	F2	13,544.68	2,370.32	15,915.00	16,195.00
Edge	1.8 Duratorq TDCi (100PS)	5 speed manual	D3	13,855.32	2,424.68	16,280.00	16,495.00
Edge	1.8 Duratorq TDCi (125PS)	5 speed manual	D3	14,110.64	2,469.36	16,580.00	16,795.00
Edge	1.8 Duratorq TDCi (125PS)	6 speed manual	D3	14,280.85	2,499.15	16,780.00	16,995.00
Edge	2.0 Duratorq TDCi (130PS)	Durashift Automatic	F3	15,502.13	2,712.87	18,215.00	18,495.00
Edge	2.0 Duratorq TDCi (140PS)	6 speed manual	D3	14,621.28	2,558.72	17,180.00	17,395.00
Edge	2.3i Duratec (161PS)	Durashift Automatic	F2	14,821.28	2,593.72	17,415.00	17,695.00
Zetec	1.6i Duratec (125PS)	5 speed manual	E2	14,004.26	2,450.74	16,455.00	16,695.00
Zetec	2.0i Duratec (145PS)	5 speed manual	F2	14,395.74	2,519.26	16,915.00	17,195.00
Zetec	1.8 Duratorq TDCi (125PS)	6 speed manual	D3	15,131.91	2,648.09	17,780.00	17,995.00
Zetec	2.0 Duratorq TDCi (130PS)	Durashift Automatic	F3	16,353.19	2,861.81	19,215.00	19,495.00
Zetec	2.0 Duratorq TDCi (140PS)	6 speed manual	D3	15,472.34	2,707.66	18,180.00	18,395.00
Zetec	2.3i Duratec (161PS)	Durashift Automatic	F2	15,672.34	2,742.66	18,415.00	18,695.00
Ghia	2.0i Duratec (145PS)	5 speed manual	F2	15,459.57	2,705.43	18,165.00	18,445.00
Ghia	2.5i Duratec 20V (220PS)	6 speed manual	F2	17,587.23	3,077.77	20,665.00	20,945.00
Ghia	1.8 Duratorq TDCi (125PS)	6 speed manual	D3	16,195.74	2,834.26	19,030.00	19,245.00
Ghia	2.0 Duratorq TDCi (130PS)	Durashift Automatic	F3	17,417.02	3,047.98	20,465.00	20,745.00
Ghia	2.0 Duratorq TDCi (140PS)	6 speed manual	D3	16,536.17	2,893.83	19,430.00	19,645.00
Ghia	2.3i Duratec (161PS)	Durashift Automatic	F2	16,736.17	2,928.83	19,665.00	19,945.00
Titanium X	2.0i Duratec (145PS)	5 speed manual	F2	17,161.70	3,003.30	20,165.00	20,445.00
Titanium X	1.8 Duratorq TDCi (125PS)	6 speed manual	D3	17,897.87	3,132.13	21,030.00	21,245.00
Titanium X	2.0 Duratorq TDCi (130PS)	Durashift Automatic	F3	19,119.15	3,345.85	22,465.00	22,745.00
Titanium X	2.0 Duratorq TDCi (140PS)	6 speed manual	D3	18,238.30	3,191.70	21,430.00	21,645.00
Titanium X	2.3i Duratec (161PS)	Durashift Automatic	F2	18,438.30	3,226.70	21,665.00	21,945.00
Titanium X	2.5i Duratec (220PS)	6 speed manual	F2	19,289.36	3,375.64	22,665.00	22,945.00

All New Ford Mondeo prices

Series	Engine	Transmission	CO2 Band	Price £	VAT £	Total Retail £	Estimated 'On the Road' Retail £
Estate							
Edge	1.6i Duratec (110PS)	5 speed manual	E2	13,621.28	2,383.72	16,005.00	16,245.00
Edge	1.6i Duratec (125PS)	5 speed manual	E2	14,217.02	2,487.98	16,705.00	16,945.00
Edge	2.0i Duratec (145PS)	5 speed manual	F2	14,608.51	2,556.49	17,165.00	17,445.00
Edge	1.8 Duratorq TDCi (100PS)	5 speed manual	D3	14,919.15	2,610.85	17,530.00	17,745.00
Edge	1.8 Duratorq TDCi (125PS)	5 speed manual	D3	15,174.47	2,655.53	17,830.00	18,045.00
Edge	1.8 Duratorq TDCi (125PS)	6 speed manual	D3	15,344.68	2,685.32	18,030.00	18,245.00
Edge	2.0 Duratorq TDCi (130PS)	Durashift Automatic	F3	16,565.96	2,899.04	19,465.00	19,745.00
Edge	2.0 Duratorq TDCi (140PS)	6 speed manual	D3	15,685.11	2,744.89	18,430.00	18,645.00
Edge	2.3i Duratec (161PS)	Durashift Automatic	F2	15,885.11	2,779.89	18,665.00	18,945.00
Zetec	1.6i Duratec (125PS)	5 speed manual	E2	15,068.09	2,636.91	17,705.00	17,945.00
Zetec	2.0i Duratec (145PS)	5 speed manual	F2	15,459.57	2,705.43	18,165.00	18,445.00
Zetec	1.8 Duratorq TDCi (125PS)	6 speed manual	D3	16,195.74	2,834.26	19,030.00	19,245.00
Zetec	2.0 Duratorq TDCi (130PS)	Durashift Automatic	F3	17,417.02	3,047.98	20,465.00	20,745.00
Zetec	2.0 Duratorq TDCi (140PS)	6 speed manual	D3	16,536.17	2,893.83	19,430.00	19,645.00
Zetec	2.3i Duratec (161PS)	Durashift Automatic	F2	16,736.17	2,928.83	19,665.00	19,945.00
Ghia	2.0i Duratec (145PS)	5 speed manual	F2	16,523.40	2,891.60	19,415.00	19,695.00
Ghia	1.8 Duratorq TDCi (125PS)	6 speed manual	D3	17,259.57	3,020.43	20,280.00	20,495.00
Ghia	2.0 Duratorq TDCi (130PS)	Durashift Automatic	F3	18,480.85	3,234.15	21,715.00	21,995.00
Ghia	2.0 Duratorq TDCi (140PS)	6 speed manual	D3	17,600.00	3,080.00	20,680.00	20,895.00
Ghia	2.3i Duratec (161PS)	Durashift Automatic	F2	17,800.00	3,115.00	20,915.00	21,195.00
Ghia	2.5i Duratec (220PS)	6 speed manual	F2	18,651.06	3,263.94	21,915.00	22,195.00
Titanium X	2.0i Duratec (145PS)	5 speed manual	F2	18,225.53	3,189.47	21,415.00	21,695.00
Titanium X	1.8 Duratorq TDCi (125PS)	6 speed manual	D3	18,961.70	3,318.30	22,280.00	22,495.00
Titanium X	2.0 Duratorq TDCi (130PS)	Durashift Automatic	F3	20,182.98	3,532.02	23,715.00	23,995.00
Titanium X	2.0 Duratorq TDCi (140PS)	6 speed manual	D3	19,302.13	3,377.87	22,680.00	22,895.00
Titanium X	2.3i Duratec (161PS)	Durashift Automatic	F2	19,502.13	3,412.87	22,915.00	23,195.00
Titanium X	2.5i Duratec (220PS)	6 speed manual	F2	20,353.19	3,561.81	23,915.00	24,195.00

Consumer offers

6.9% Typical APR finance



6.9% Typical APR finance

6.9% Typical APR finance is available when financed with Ford Options (up to 36 months) and Ford Acquire. No minimum deposit required.

Terms and conditions

Retail customers only. Subject to availability at participating dealers for new cars, contracted between 01/04/07 and 30/06/07 and registered by 30/09/07. All finance subject to status and conditions. Guarantees and indemnities may be required. Freepost Ford Credit. We reserve the right to withdraw marketing programmes at any time.

Consumer offers correct as at 18-05-2007

All New Ford Mondeo prices

Option availability

	Edge	Zetec	Ghia	Titanium X	Price £	VAT £	Total £
16" light-weight alloy wheels ilo 16" steel wheels	○				510.64	89.36	600.00
17" 15-spoke alloy wheels with Run Flat tyres and TPMS				○	595.74	104.26	700.00
17" 15-spoke alloy wheels with Run Flat tyres and TPMS		○			702.13	122.87	825.00
17" 15-spoke alloy wheels with Run Flat tyres and TPMS	○				1,212.77	212.23	1,425.00
17" 7x3-spoke alloy wheels with Run Flat tyres and TPMS			○		446.81	78.19	525.00
18" alloy wheels			○	○	297.87	52.13	350.00
Adaptive Cruise Control		○ ¹	○	○	851.06	148.94	1,000.00
Adaptive Front Lighting System		○	○	●	297.87	52.13	350.00
Advanced Bluetooth Hands-Free and Voice Control System (system without cradle). Does not include mobile phone	○	○	○	○	127.66	22.34	150.00
Battery - heavy duty (petrol only)	○	○	○	○	25.53	4.47	30.00
Bi-xenon headlights with auto levelling and washer jets		○	○		553.19	96.81	650.00
Bi-xenon headlights ilo Adaptive Front Lighting System				○	255.32	44.68	300.00
CD navigation system	○	○			1,021.28	178.72	1,200.00
CD navigation system with external 6CD autochanger	○	○			1,191.49	208.51	1,400.00
CD navigation system with external 6CD autochanger ilo Sony CD/radio			○	○ ²	851.06	148.94	1,000.00
Child Seat Pack (includes power rear windows)	○				382.98	67.02	450.00
Child Seat Pack		○	○	○	161.70	28.30	190.00
DVD navigation system	○ ³	○			1,191.49	208.51	1,400.00
DVD navigation system with external 6CD autochanger	○ ³	○			1,361.70	238.30	1,600.00
DVD navigation system with external 6CD autochanger ilo Sony 6CD/radio			○	○	1,021.28	178.72	1,200.00
IVDC with Continuously Controlled Damping (CCD)		○ ⁴	○ ⁴	○ ⁴	553.19	96.81	650.00
Ford Key Free				○	148.94	26.06	175.00
Leather seat trim			○		1,063.83	186.17	1,250.00
Load protection net	○	○	○	○	136.17	23.83	160.00
Metallic paint	○	○	○	○	297.87	52.13	350.00
Multimedia DVD		○	○	○	1,276.60	223.40	1,500.00
Park Assist - front and rear	○	○	○	○	340.43	59.57	400.00
Partial leather seat trim		○			595.74	104.26	700.00
Power driver's seat adjustment - 8 way with manual lumbar adjust		○	○	○	212.77	37.23	250.00
Power passenger's seat adjustment - 8 way with manual lumbar adjust		○	○	○	212.77	37.23	250.00
Rear suspension - self levelling (estate only)	○ ⁵	○ ⁵	○ ⁵	○ ⁵	234.04	40.96	275.00
Roof rails - bright finish (estate only)		○	○	○	127.66	22.34	150.00
Roof rails (estate only)	○	○	○		85.11	14.89	100.00
Seats - front climate seats			○ ⁶		255.32	44.68	300.00
Seats - front climate seats ilo heated seats				○ ⁶	85.11	14.89	100.00
Seats - front variable heated	○	○	○	●	212.77	37.23	250.00
Seats - rear variable heated			○	○	212.77	37.23	250.00
Sliding load floor and tyre repair kit ilo mini spare wheel (estate only)	○ ⁶	○ ⁶	○ ⁶	○ ⁶	340.43	59.57	400.00
Solar Reflect windscreen				○	127.66	22.34	150.00
Sony audio system with single slot CD player	○	○			170.21	29.79	200.00
Sony audio system with 6CD autochanger	○	○	●	●	340.43	59.57	400.00
Sport Pack			○ ⁷	○ ⁷	425.53	74.47	500.00
Sun blinds		○	○	○	34.04	5.96	40.00
Sun blinds (including power rear windows)	○				255.32	44.68	300.00
Sunroof - power	○	○	○	○	425.53	74.47	500.00
Sports suspension	○ ⁸	○ ⁸	○ ⁸	○ ⁸	127.66	22.34	150.00
Technology Pack		○	○		425.53	74.47	500.00
Tinted privacy glass	○	○	○	○ ⁹	127.66	22.34	150.00

All New **Ford** Mondeo prices

Option availability

	Edge	Zetec	Ghia	Titanium X	Price £	VAT £	Total £
Tow bar - detachable (including electrical kit)	○	○	○	○	425.53	74.47	500.00
Tow bar - fixed (including electrical kit)	○	○	○	○	255.32	44.68	300.00
Tyre Pressure Monitoring Sensor	○ ¹⁰	○ ¹⁰	○ ¹⁰	○ ¹⁰	212.77	37.23	250.00
Tyre repair kit	●+	●+	●+	●+	0.00	0.00	0.00
Wood/leather steering wheel ilo leather steering wheel			○		106.38	18.62	125.00
Zetec Sport Pack		○ ⁷			425.53	74.47	500.00

● = Standard ○ = Optional ●+ = No cost option

1. Not available on 1.6i petrol (110PS and 125PS)
2. Not available on Titanium X until November 2007
3. Includes DEATC on Edge
4. Not available with sports suspension or self-levelling rear suspension
5. Not available with IVDC or sports suspension
6. Available August 2007
7. Rear spoiler not available on 4 door models or 5 door with 130PS TDCi auto
8. Not available with IVDC or self-levelling rear suspension
9. Ilo of blue glass on Titanium X
10. Included as part of the run flat tyre option

Option Pack details

Child Seat Pack (includes power rear windows)

Two integrated child seats, sun blinds and power rear windows with global close.

Child Seat Pack

Two integrated child seats and sunblinds.

Sport Pack

18" alloy wheels, rear spoiler (excluding 4 door) and sports suspension.

Technology Pack

Ford Convers+, Tyre Pressure Monitoring System (TPMS) and 'Ford Power' keyless start (from November 2007).

Zetec Sport Pack

17" alloy wheels, rear spoiler (excluding 4 door) and sports suspension.

All New **Ford**Mondeo prices

Ford Protect

Every new Ford car sold is protected by a 3-year/60,000 miles Ford Protect Classic Plan Warranty. In addition, it will also come with Ford Assistance for 1 year, providing roadside assistance in the UK and throughout Europe. You can also upgrade to a Ford Protect Premium Plan, giving you the option of scheduled servicing and extended Ford Assistance.

Premium Plan

Features:

Scheduled servicing - Covers scheduled servicing recommended by Ford, including associated parts and labour, for the number of services applicable to your plan; replacement brake fluid (every other year); bodywork and paint check (annually); air conditioning check (at third service only)

Extended Ford Assistance - roadside assistance in the UK and throughout Europe

Vehicle hire - up to £30 per day for up to 7 days

Ask your Ford Dealer for full details of Ford Protect Premium Plans and Terms and Conditions. Alternatively, call Ford Protect Customer Services on 0870 241 6726 or visit www.ford.co.uk

Plan Length	Mileage Limit	No. of services	Classic	Premium
3 years	60,000	N/A	No-fee	
Plan enhancements				
2 years*	40,000	2		£325.00
3 years	60,000	3		£500.00

*the no-fee warranty element of this plan applies for 3 years/60,000 miles

Please note

- The length of your plan (and number of services on Premium Plans) applies from your New Vehicle Warranty commencement date, usually the date of first registration.
- Time and mileage limits apply to all Ford Protect Plans.
- It is a condition of Ford Protect Premium Plans that your vehicle is serviced by an Authorised Ford Repairer, according to the schedules in your Ford Service Portfolio. In addition, your Ford Service History Log must be stamped and kept up-to-date.
- The Ford Protect Plan is transferable so it is an added benefit to the new owner if you decide to sell your vehicle.
- Prices were correct at time of printing and include VAT at 17.5%.

All New **Ford** Mondeo prices

The Estimated 'On the Road' retail prices include the following:

CO2 Emissions Band	Number Plates (Est) £	Vehicle First Registration Fee £	Vehicle Excise Duty £	Total £
D3	25.00	50.00	140.00	215.00
E2	25.00	50.00	165.00	240.00
F2	25.00	50.00	205.00	280.00
F3	25.00	50.00	205.00	280.00

The delivery charge is included in the total retail price, and is made on all Ford Mondeo models for delivery to Dealer's premises (with the exception of the Channel Islands and the Isle of Wight where a further charge will be made). Where delivery is not made to the customer at the Dealer's premises a further charge may be made by the Dealer.

From 1st March 2001, the Vehicle Excise Duty (VED) charged on new cars is based on their engine's CO2 emissions* (expressed in grammes per kilometre). The chart below shows the Bands and the VED which will be levied.

VED Band	CO2 Emissions (g/km)*	Alternative Fuel £	Petrol £	Diesel £
A	up to 100	0.00	0.00	0.00
B	101 to 120	15.00	35.00	35.00
C	121 to 150	95.00	115.00	115.00
D	151 to 165	120.00	140.00	140.00
E	166 to 185	145.00	165.00	165.00
F	185 to 225	190.00	205.00	205.00
G	over 225	285.00	300.00	300.00

* All CO2 emissions figures in g/km are from officially approved tests under the Passenger Car Fuel Consumption Order 1983 and in accordance with the EEC Directive 93/116/EC.

The CO2 emissions and fuel consumption test figures shown in the chart do not express or imply any guarantee of the emissions or fuel consumption of a car of the class in question. All the figures are based on tests conducted on vehicles with standard wheels and tyres, optional or accessory wheels and tyres may have an effect on the emissions and fuel consumption of a vehicle.

Customer order Price Protection Plan

Ford's Price Protection Plan means that the price you pay is the same as the price on your order, as long as you are prepared to accept delivery within three months, and in any event, as soon as your vehicle is available. Your Dealer has full details of the Plan. Ford Motor Company Limited is not liable for changes in price caused by Government changes in tax rates or changes in other applicable legislation.

VAT

VAT shown is calculated at 17.5%. The total price of a vehicle, including factory-fitted options and accessories fitted by the Ford Dealer, will be subject to VAT on retail sale.

Vehicle Excise Duty

The Vehicle Excise Duty charge is applicable at the time of supply.

Price and specification changes

The prices and specifications in this publication were true and accurate at the time of printing. You should, however, check details with your Dealer, as there may have been changes in view of the Ford policy of continuous development. The right is reserved to change specification, prices and colours.

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For further information please contact:

Ford Information Service on

08457 111 888